Message Text

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ACTION EA-14

INFO OCT-01 EUR-25 NEA-10 ADP-00 SCEM-02 INT-08 AID-20

EB-11 NSC-10 RSC-01 CIEP-02 TRSE-00 SS-15 STR-08

OMB-01 CEA-02 COME-00 CIAE-00 DODE-00 INR-10 NSAE-00

PA-03 USIA-15 PRS-01 RSR-01 /160 W

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R 221000Z AUG 73 FM AMEMBASSY TOKYO TO SECSTATE WASHDC 6188 AMEMBASSY ABU DHABI INFO AMEMBASSY BEIRUT AMEMBASSY LONDON AMEMBASSY KUWAIT AMEMBASSY SEOUL

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E.O. 11652: NA

TAGS: ENRG, ETRN, JA, TC

SUBJ: JAPAN LINES' JOINT VENTURES

REF: ABU DHABI 1168

1. RE INQUIRY REFTEL, FOLLOWING IS GIST OF ARTICLE WHICH APPEARED IN ASAHI PRESS AUGUST 18:

JAPAN LINES (JL) PRESIDENT MATSUNAGA ANNOUNCED AUGUST 17 THAT HIS FIRM PLANS TO PARTICIPATE IN FOUR NEW INTERNATIONAL JOINT VENTURES. TWO OF THESE, ESTABLISHMENT OF 300,000 BBL/DAY CAPACITY OIL REFINERY IN ABU DHABI AND FORMATION OF A JOINTLY OWNED SHIPPING COMPANY, WILL BE CARRIED OUT IN COOPERATION WITH THE GOVERNMENT OF ABU DHABI. RE SHIPPING PROJECT, JL WILL REPORTEDLY BUILD (OR HAVE BUILT) EIGHTEEN 200,000 DWT CLASS VLCC'S, FIRST OF WHICH WILL BE PUT INTO SERVICE LIMITED OFFICIAL USE

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BY ABU DHABI-JL JOINT VENTURE FIRM BY 1976. TANKER PROJECT IS

EXPECTED TO COST ABOUT \$1 BILLION, AND IS EXPECTED TO BE FINANCED THROUGH INTERNATIONAL MONETARY MARKET. ABU DHABI GOVERNMENT HAS PREPORTEDLY GIVEN BASIC AGREEMENT TO TWO VENTURES WITH JL. JAPAN LINES TECHNICAL MISSION IS SCHEDULED TO BE SENT TO ABU DHABI IN SEPTEMBER FOR DISCUSSION OF PROJECTS, TO BE FOLLOWED BY VISIT OF JL PRESIDENT MATSUNAGA TO CONCLUDE CONTRACTS.

- 2. ASAHI REPORT CONTINUES THAT TWO OTHER PROJECTS INVOLVE KOREA. ONE IS \$1 BILLION SHIPYARD CONSTRUCTION PROJECT IN KOJE ISLAND (ROK), WHICH WILL HAVE CAPACITY TO BUILD UP TO 200,000 DWT TANKERS. SECOND IS 150,000 BBL/DAY REFINERY TO BE CONSTRUCTED IN YOSU-KWANGYANG AREA OF ROK. JL HAS REPORTEDLY ASKED ROKG TO RECOMMEND KOREAN PARTNER FOR REFINERY PROJECT. NEGOTIATIONS ARE UNDERWAY WITH PROSPECTIVE KOREAN PARTNERS ON SHIPYARD CONSTRUCTION PLAN.
- 3. SOURCE IN PLANNING SECTION, OIL CARRIER DEPT OF JAPAN LINES TOLD EMB AUG 21 THAT ASAHI REPORT BASICALLY ACCURATE IN REFLECTING JL'S INTENTIONS, BUT THAT NUMBER OF OIL TANKERS, CAPACITY OF OIL REFINERIES, ETC., ARE PRELIMINARY ESTIMATES. SINCE DISCUSSIONS ON THESE PROJECTS ONLY AT INITIAL STAGES. HE CONFIRMED THAT ROK AND ABU DHABI PROJECTS LINKED, IN THAT JAPAN LINES WOULD USE PROJECTED SHIPYARD IN KOREA TO CONSTRUCT TANKERS IF YARD COULD BE COMPLETED IN TIME TO BUILD THESE VESSELS FOR JL-ABU DHABI JOINT VENTURE. SUZUKI CONCLUDED THAT FINANCING PLAN STILL INDEFINITE BUT THAT JL WOULD HAVE TO SEEK PARTNERS AMONG JAPANESE SHIPBUILDERS AND REFINERS IN ORDER TO REALIZE LARGE-SCALE PROJECTS.

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: SHIPBUILDING INDUSTRY, PETROLEUM TRANSPORTATION, CARGO SHIPS

Control Number: n/a Copy: SINGLE Draft Date: 22 AUG 1973 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: elyme
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973TOKYO10748

Document Number: 1973TOKYO10748 Document Source: CORE Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A Film Number: n/a From: TOKYO

Handling Restrictions: n/a

Image Path:

Legacy Key: link1973/newtext/t19730821/aaaaapiz.tel Line Count: 93

Locator: TEXT ON-LINE Office: ACTION EA

Original Classification: LIMITED OFFICIAL USE

Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE

Previous Handling Restrictions: n/a Reference: ABU DHABI 1168 Review Action: RELEASED, APPROVED Review Authority: elyme

Review Comment: n/a Review Content Flags: Review Date: 07 NOV 2001

Review Event:

Review Exemptions: n/a
Review History: RELEASED <07-Nov-2001 by martinml>; APPROVED <06-Dec-2001 by elyme>

Review Markings:

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: JAPAN LINES' JOINT VENTURES TAGS: ENRG, ETRN, JA, TC, JAPAN LINES TANKER COMPANY

To: STATE

Type: TE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005